

EQUITY RESEARCH Materials

19th December 2019

Jupiter Mines Ltd (JMS.ASX)

3Q - Tshipi beats our forecast as low costs buffer price fall

3rd Quarter FY20 report.

Investment Highlights:

- Jupiter Mines Ltd (JMS) released its 3Q report, with Tshipi delivering an NPAT (100%) of \$33.8M, beating our forecast of \$30.7M, mostly due to higher shipments. As expected profit was down on the 2Q (\$62.5M) due to the fall in manganese prices. Average 37% Mn Port Elizabeth price declined from \$4.54 to \$3.32/dmtu from the 2Q to 3Q. We estimate JMS 3Q NPAT, inclusive Tshipi share, Marketing, and Corporate, was \$18M.
- Shipments for the quarter were 0.87Mt which were ahead of company plans and our estimate of 0.75Mt. Both higher road and low grade volumes contributed to the outperformance, despite production being behind forecast YTD. Mining improved from October and barrier pillar mining is ahead of target.
- Tshipi's cash costs were U\$\$2.13/dmtu, above our forecast of U\$\$1.95/dmtu, the difference mostly due to higher strip ratio and road volumes. Despite this, costs were still below the U\$\$2.21/dmtu of the 2Q, highlighting the tight cost control which has been critical during the past quarter when Mn prices (37% fob Port Elizabeth) reached U\$\$2.55/dmtu.
- Tshipi's cash (100%) end 3Q was \$99M as per our forecast, while JMS' attributable cash (share of Tshipi plus consolidated) was \$93M, better than our forecast of \$63M, likely due to better working capital position of Marketing.
- JMS reiterated its sales target (3.0Mt) for FY20, and with 2.6Mt achieved YTD, it is highly likely to be exceeded in the final quarter. We maintain our forecast of 3.3Mt for the full year FY20e.
- The company stated the expansion case study for Tshipi is progressing and due to be completed end FY20e, with results to be released to the market.
- Overall the result was solid and highlighted JMS's ability to weather the recent fall in the Mn price. Over the past weeks the RSA 37% fob price has gradually recovered from a low of \$2.55 to currently \$3.04/dmtu. As we highlighted previously, a focus on destocking was the impetus for the fall.
- However, supply has responded rapidly to the price decline, with volumes into China tightening. Examples include reduction and exit of supply from Brazil, Zambia, and Ghana. We also suspect China domestic supply, typically highest cost, also has diminished. This resulted in the recent price recovery, which we expect to continue into CY2020.

Earnings and Valuation:

- We have made slight upgrades to forecast FY20e and FY21e JMS attributable NPAT by 2% to \$104M and FY21e by 3% to \$91M, mostly on lower costs.
- Our share valuation has remained unchanged at \$0.56, the upgrade in our earnings offset by the recent dividend payment.

Recommendation:

- We maintain our Buy recommendation with an unchanged 12-month price target of \$0.56 based on our 1.0x Price/NPV.
- Catalysts for the share price include: Recovery in Mn prices; Cost reductions;
 Results of expansion feasability study; and corporate activity.

Disclosures

The analyst owns 302,000 JMS shares.
Foster Stockbroking and associated entities (excluding Cranport Pty Ltd) own 8,841,354 JMS shares.
Cranport Pty Ltd owns 9,588,800 JMS shares.
Refer details end of report.

| Recommendation | | | | Buy |
|-----------------------------|--------------|----------|--------|-----------|
| Previous | | | | Buy |
| Risk | | | | High |
| Price Target | | | | \$ 0.56 |
| Previous | | | | \$0.56 |
| Share price (A\$) | | | | \$ 0.270 |
| ASX code | | | | JMS |
| 52 week low-high | | | C |).23-0.43 |
| JMS Valuation (A\$/share | e) | | | \$ 0.56 |
| Methodology | | | | DCF |
| JMS Capital structure | | | | |
| Shares on Issue (M) | | | | 1,959 |
| Market cap (A\$M) | | | | 529 |
| Net cash (debt) attributa | able (A\$M) |) | | 93 |
| EV (A\$M) | | | | 436 |
| Ave daily volume ('000) | | | | 4,777 |
| Earnings Y/e Feb A\$M | FY19a | FY20e | FY21e | FY22e |
| Sales adj*# | 524 | 427 | 387 | 366 |
| EBITDA adj.* | 282 | 161 | 142 | 121 |
| NPAT reported | 142 | 104 | 91 | 76 |
| NPAT adj* | 188 | 104 | 91 | 76 |
| EPS adj. \$* | 0.10 | 0.05 | 0.05 | 0.04 |
| PE x | 3.4 | 6.1 | 7.0 | 8.4 |
| EV/EBITDA x | 1.9 | 3.4 | 3.8 | 4.5 |
| DPS \$ | 0.075 | 0.056 | 0.039 | 0.032 |
| Yield % | 23% | 17% | 12% | 10% |
| * Adi =undorluina inlaudina | attributable | chara of | Tchini | |

* Adj =underlying inlcuding attributable share of Tshipi

#CIF basis

| #CIF basis | |
|-------------------|----------------------------|
| JMS Board | |
| Brian Gilbertson | Non-Executive Chairman |
| Priyank Thapliyal | CEO and Execuitve Director |
| Hans Mende | Non-Executive Director |
| Paul Murray | Non-Executive Director |
| Andrew Bell | Non-Executive Director |
| Yeongjin Heo | Non-Executive Director |
| Character and | |



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Jupiter Mines Ltd

Full Year Ended 28/29 February

| Profit and Loss A\$M | 2019a | 2020e | 2021e | 2022e |
|---|---------------|-------|-------|-------|
| Sales adj.* | 524 | 427 | 387 | 366 |
| Other revenue | 1 | 1 | 1 | 1 |
| Operating Costs adj.* | 243 | 266 | 246 | 246 |
| EBITDA adj. | 282 | 161 | 142 | 121 |
| D&A adj. | 13 | 14 | 14 | 16 |
| EBIT adj. | 268 | 147 | 128 | 105 |
| Net Interest exp / (income) adj. | -2 | -2 | -2 | -3 |
| Profit before tax adj | 269 | 149 | 130 | 108 |
| Tax exp / (benefit) adj | 81 | 45 | 39 | 32 |
| NPAT adj. | 188 | 104 | 91 | 76 |
| Non-recurring gain/(loss) | -46 | -1 | 0 | 0 |
| NPAT reported | 142 | 104 | 91 | 76 |
| EPS diluted adj. (\$) | 0.10 | 0.05 | 0.05 | 0.04 |
| DPS (\$) | 0.075 | 0.056 | 0.038 | 0.032 |
| All figures shown include JMS attributable si | hare of Tship | i. | | |

*CIF basis

| Cashflow A\$M | 2019a | 2020e | 2021e | 2022e |
|--------------------------|-------|-------|-------|-------|
| EBITDA adj. | 282 | 161 | 142 | 121 |
| Equity accounting | -275 | -156 | -137 | -116 |
| Change in WC | -7 | -3 | 0 | 2 |
| Tax paid | -5 | -2 | -2 | -2 |
| Net interest | 0 | 1 | 1 | 1 |
| Other | 8 | 30 | 0 | 0 |
| Operating Cashflow | 3 | 32 | 5 | 6 |
| | | | | |
| PPE | 0 | 0 | 0 | 0 |
| Exploration | -1 | -1 | -1 | -1 |
| Investments | 0 | 0 | 0 | 0 |
| Investing Cashflow | -1 | -1 | -1 | -1 |
| For the transit | • | • | 0 | |
| Equity issue | 0 | 0 | 0 | 0 |
| Loan repayment | 0 | 0 | 0 | 0 |
| Debt repayments/proceeds | 0 | 0 | 0 | 0 |
| Distributions received | 151 | 83 | 64 | 67 |
| Share buyback | -51 | 0 | 0 | 0 |
| Dividends paid | -98 | -127 | -93 | -69 |
| Financing Cashflow | 2 | -44 | -28 | -1 |
| Net Cashflow | 4 | -13 | -24 | 4 |

| Balance Sheet A\$M | 2019a | 2020e | 2021e | 2022e |
|-------------------------|-------|-------|-------|-------|
| Cash | 73 | 61 | 36 | 40 |
| Receivables | 85 | 42 | 42 | 40 |
| PPE | 0 | 0 | 0 | 0 |
| Capitalised exploration | 11 | 11 | 11 | 11 |
| Investments | 423 | 447 | 473 | 479 |
| Other | 1 | 1 | 1 | 1 |
| Total Assets | 594 | 562 | 563 | 571 |
| Accounts payable | 133 | 133 | 25 | 25 |
| Provisions | 0 | 0 | 21 | 20 |
| Debt | 0 | 0 | 0 | 0 |
| Other | 51 | 51 | 82 | 84 |
| Total Liabilities | 184 | 184 | 127 | 129 |
| | | | | |
| Reserves and capital | 407 | 411 | 411 | 411 |
| Retained earnings | 3 | 24 | 23 | 30 |
| Total Equity | 409 | 435 | 433 | 440 |

| Capital structure | |
|----------------------|-------|
| Ordinary shares | 1,959 |
| Fully diluted equity | 1,959 |

| Half year splits | 1H FY19a | 2H FY19a | 1H FY20a | 2H FY20e |
|--|---------------|-------------|-------------|-------------|
| Mn 37% RSA, FOB, US\$/dmtu | 6.32 | 5.70 | 4.94 | 3.47 |
| Total Mn ore shipments Mt | 1.9 | 1.6 | 1.7 | 1.6 |
| | | | | |
| Sales adj.* | 273 | 238 | 231 | 184 |
| EBITDA adj. | 161 | 121 | 106 | 55 |
| NPAT adj. | 108 | 80 | 70 | 35 |
| All figures shown include JMS attributable sha | re of Tshipi. | | | |
| *CIF basis | | | | |

| Financial Metrics | 2019a | 2020e | 2021e | 2022e |
|-------------------------------|-------|-------|-------|-------|
| EPS growth % | 116% | -45% | -13% | -17% |
| Gearing (ND/ND+E) | -22% | -16% | -9% | -10% |
| Interest Cover (EBIT/net int) | nm | nm | nm | m |
| Average ROE % | 43% | 25% | 21% | 17% |
| Average ROA % | 48% | 25% | 23% | 19% |

| Earnings multiples | 2019 a | 2020e | 2021e | 2022e |
|--------------------|---------------|-------|-------|-------|
| P/E x | 3.4 | 6.1 | 7.0 | 8.4 |
| EV/EBITDA x | 1.9 | 3.4 | 3.8 | 4.5 |
| Dividend Yield % | 23% | 17% | 12% | 10% |

| Company Valuation | | |
|--------------------------------|-------|-----------|
| Segment | A\$M | A\$/share |
| Tshipi (49.9%) | 914 | \$ 0.47 |
| Marketing | 59 | \$ 0.03 |
| Iron Ore | 47 | \$ 0.02 |
| Corporate | -17 | -\$ 0.01 |
| Net cash - Tshipi attributable | 49 | \$ 0.03 |
| Net cash - JMS consolidated | 44 | \$ 0.02 |
| Equity | 1,097 | \$ 0.56 |

| Tshipi - Assumptions | 2019a | 2020e | 2021e | 2022e |
|---------------------------------|-------|-------|-------|-------|
| Mn 44% China, CIF, US\$/dmtu | 7.16 | 5.68 | 5.25 | 4.97 |
| Mn 37% RSA, FOB, US\$/dmtu | 6.01 | 4.20 | 3.76 | 3.57 |
| JMS Mn realised, FOB, US\$/dmtu | 5.14 | 3.93 | 3.59 | 3.41 |
| A\$:US\$ | 0.74 | 0.70 | 0.70 | 0.71 |
| Rand:US\$ | 13.62 | 14.51 | 14.44 | 14.36 |
| Mn ore production | 3.45 | 3.36 | 3.30 | 3.30 |
| Mn ore shipments Mt | 3.51 | 3.35 | 3.30 | 3.30 |
| Cash costs US\$/dmtu HG, FOB | 2.21 | 2.02 | 2.04 | 2.07 |

| JORC Resources and Reserves Mn | | |
|--------------------------------|--------|------------|
| Tshipi | Ore Mt | Mn grade % |
| Total Reserves | 94 | 36.5% |
| Measured | 92 | 34.2% |
| Indicated | 112 | 33.7% |
| Inferred | 227 | 32.5% |
| Total Resource | 432 | 33.2% |

| Mt Ida & Mt Mason | Ore Mt | Fe grade % |
|-------------------|--------|------------|
| Total Resource | 1,852 | 36.8% |

| Major shareholders | % |
|-----------------------------|-------|
| Stichting Pensioenfonds ABP | 14.8% |
| Hans J Mende | 12.9% |
| Fritz R Kundrun | 12.3% |
| AMCI Euro Holdings BV | 7.4% |
| POSCO Australia GP Pty Ltd | 6.9% |

 ${\it Source: Foster Stockbroking \ estimates.}$



FOSTER STOCKBROKING DIRECTORY

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Specific disclosure: The analyst owns 302,000 JMS shares at the time of this report. Diligent care has been taken care by the analyst to maintain honesty and fairness in writing the report and making the recommendation.

Specific disclosures: As of close of business 18 December 2019, Foster Stockbroking and associated entities (excluding Cranport Pty Ltd) owned 8,841,354 JMS shares. Cranport Pty Ltd owns 9,588,000 JMS shares. The position may change at any time and without notice. Foster Stockbroking and its employees may from time to time own shares in JMS, and trade them in ways different from those discussed in research. Foster Stockbroking may also make a market in securities of JMS, including buying and selling securities on behalf of clients.

Review disclosure: The report was authored by the analyst named on the front page of the report and was reviewed and checked by Keith Quinn, Compliance Committee Member.

Disclosure review. All the disclosures in the report have been reviewed and checked by Keith Quinn, Compliance Committee Member.