

# **JUPITER MINES LTD (JMS)**

# Q3 production, manganese prices bounce from lows

Jupiter Mines Ltd (JMS) reported Q3 production (JMS has a February yearend). Production was 0.76mt (we expected 0.68mt) and remains in-line with guidance. EBITDA was A\$51.9m (excludes royalties). We expected A\$39m.

JMS attributable cash (including its share of Tshipi cash) was A\$92.7m at the end of November, calculated as the net consolidated cash on JMS balance sheet plus 49.9% of Tshipi's cash balance.

# Hartleys now assumes 1.5cps final DPS

We estimate a final DPS of 1.5cps. We estimate that on spot manganese prices, JMS can sustain a 1.75-2cps annual dividend. For FY21, we assume 1.75cps DPS on spot prices (3.75cps on base case assumptions).

# Retain Buy recommendation

The Company is undertaking a study into a mine expansion, and plans to complete the study by the end of the financial year. We continue to model production around 3mtpa.

The Tshipi mine is a low cost operation, and South Africa is a low cost manganese jurisdiction with a large ability for swing production. We assume a continued improvement in manganese prices (which it has done many times before). Our base valuation is 40cps. Our spot valuation is 28cps.

We have a 40cps twelve month target + 3.0cps DPS (1.5cps + 1.5cps).

Fig. 1: Earnings Changes

Tshipi (49.9%)	Unit	28 Feb 19		29 Feb 20	
		actual	Old	New	% chg
Production (100%)	Mtpa	3.4	3.1	3.2	2.6%
Received Price	US\$/dmtu	5.7	4.3	4.4	2.2%
AUD	US\$/A\$	0.72	0.68	0.68	0.0%
ZAR	Rand/US\$	14.2	14.6	14.6	0.0%
Tshipi Revenue (49.9%)	A\$m	497.9	356.4	373.6	4.8%
	ZARm	5079.4	3564.0	3736.4	4.8%
Tshipi Cash Costs (49.9%)	A\$m	-236.4	-206.3	-207.9	0.8%
	ZARm	-2411.8	-2063.5	-2079.5	0.8%
	ZAR/t	-1412.0	-1318.4	-1294.8	-1.8%
Tshipi EBITDA (49.9%)	A\$m	261.5	150.0	165.7	10.4%
- margin		52.5%	42%	44%	5.3%
Tshipi, 100%, EBITDA	A\$m	522.9	300.7	332.0	10.4%
Tshipi, 100%, Cash dist	A\$m	316.1	214.4	236.3	10.2%
% of EBITDA		60%	71%	71%	-0.2%
Tshipi, 100%, Cash dist	ZARm	3,224	2,144	2,363	10.2%
Tshipi, 100%, EBITDA	ZARm	5345.9	3007.0	3320.3	10.4%
Tshipi, 100%, EBITDA	US\$	376.9	205.8	227.2	10.4%
Tshipi NPAT (49.9%)	A\$m	189.5	103.0	114.3	10.9%
payout		83%	104%	103%	-0.6%
DPS		0.075	0.05	0.055	10.0%

Source: Hartleys Estimates

 Share Price
 \$0.270

 Valuation
 \$0.40

 12mth price target
 \$0.40

**Brief Business Description:** 

Manganese producer in Sth Africa (via 49.9% interest in Tshipi mine)

#### **Hartleys Brief Investment Conclusion**

Long mine life, low cost and highly incentivised management for shareholder friendly capital management. Risks are Sth Africa sovereign risk & managanese price volatility.

#### Chairman & MD

Brian Gilbertson (Chairman) Priyank Thapliyal (CEO)

### Top Shareholders

AMCI 17.2% Stichting Pensioenfonds 12.9% Posco 6.9%

### Company Address

Level 10, 16 St Georges Terrace

Perth WA, 6000, Australia

 Issued Capital
 1959.0m

 - fully diluted
 1959.0m

 Market Cap
 A\$528.9m

 - fully diluted
 A\$528.9m

 Cash (30 Nov 19p)
 A\$92.7m

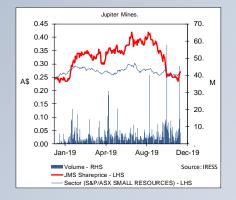
 Debt (30 Nov 19p)
 A\$0.0m

 EV
 A\$436.2m

 Mt
 Mn grade

 Resources (Mt)
 459.5
 33%

 Reserves (Mt)
 86.41
 36.32



# Authors

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Secretary   Secr	Tshipi, 100%, EBITDA						Measured				JMS	Atrib:
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Mile   Property   Pr	Tshipi NPAT (49.9%)	A\$m	96.3	189.5	114.3	94.5				28 Feb 18a	29 Feb 20f	28 Fe
-gmost Ms			84%	83%	103%	87%		Mt	3.8		3.5	
Miss											3.2	
Miss   Unit   28 Feb 18a   28 Feb 19a   29 Feb 201   28 Feb 19b   29 Feb 201   28											36.5%	;
MSR Seported Revenue								Mt			1.6	,
MSR Reported COS	JMS	Unit	28 Feb 18a _ 2	8 Feb 19a	29 Feb 20f	28 Feb 21f	,	%			91.0% 47.25	
MS Reported COSS											127.8	
MSR Reported FOP											29 Feb 20f	28 F
MS Balance Sheet											105.1	
Cash Order Current Assets         ASm         45.9         54.9         69.8           Total Current Assets         ASm         45.9         85.2         85.2         85.2         85.2         25.2         ZARR         1.23 6         1.41 2         3.4         3.9         7.7         2.7         1.1         1.1         1.4         1.4         1.4         1.4         2.8         4.0         1.5         1.5         1.5         2.0         2.0         2.0							EBITDA / tonne milled ore				93.7	
Other Current Assets											64.1	
Total Current Assets   ASm   122.5   158.0   140.0   195.0							Total cost / tonne product cfr				129	
Property, Plant & Equip.   ASm   0.0   0											1,295 35	
Exploration ASm 8.7   10.8											89	
Price Assumptions   March											2.4	
Stock   Sept   Stock   Sept	nvestments/other	A\$m	386.6	424.8	424.8	424.8	Price Assumptions	Unit	28 Feb 18a	28 Feb 19a	29 Feb 20f	28 F
Short Term Borrowings								A\$/US\$			0.68	0.7
Other			517.8	593.6	575.6	590.5					14.61	14.
Total Curi. Liabilities  A\$m	•		40.1	122.0	122.0	122.0		LICO/dest.				10. 5.0
Long Tem Borrowings ASm							_				223	22
Other			-	-	-	-					94.7	73
Total Liabilities	Other	A\$m	2.6	51.2	51.2	51.2						
Net Assets   A\$m   466.2   409.5   391.5   406.5   A\$m   -76.5   -72.8   -54.9   -69.8   -76.5   -72.8   -54.9   -69.8   -76.5   -72.8   -54.9   -69.8   -76.5   -72.8   -54.9   -69.8   -76.5   -72.8   -54.9   -69.8   -76.5   -72.8   -54.9   -76.5   -72.8   -76.9   -76.5   -72.8   -76.9   -76.5   -72.8   -76.9   -76.5   -72.8   -76.9   -76.5   -72.8   -76.9   -76.5   -72.8   -76.9   -76.5   -72.8   -76.9   -76.5   -72.8   -76.9   -76.5   -76.5   -76.8   -76.9   -76.5   -76.5   -76.5   -76.4   -76.5   -76.4   -76.5   -76.7   -74.7   -76.5   -76.5   -76.5   -76.5   -76.5   -76.5   -76.5   -76.5   -76.5   -76.5   -76.5   -76.5   -76.4   -76.5   -76							Tshipi received price cfr	US\$/t			159.2	162
Net Debt (net cash)											4.4	4.
Valuation multiples @ 0.27   28 Feb 18a   28 Feb 19a   29 Feb 201   28 Feb 214												65 6.
Unit   28 Feb 18a   28 Feb 19a   29 Feb 20f   28 Feb 21f	Net Debt (net cash)	АфШ	-70.5	-/2.0	-54.9	-09.6	Valuation multiples @ 0 27	A\$/amtu			29 Feb 20a	28 Fe
Operating Cashflow   A\$m   90.6   158.4   115.1   78.4	JMS Cashflow	Unit	28 Feb 18a 2	8 Feb 19a	29 Feb 20f	28 Feb 21f		x			2.6	20.0
Interest & Other   A\$m   90.9   146.4   109.4   73.7	Operating Cashflow	A\$m	90.6	158.4	115.1	78.4					20.4%	
Sensitivity Analysis							Hedging	Unit	28 Feb 18a	28 Feb 19f	29 Feb 20f	28 Fe
Property, Plant & Equip.   A\$m   0.0   0												
- off JMS b/s (ie Tshipi)	Operating Activities	A\$m	90.9	146.4	109.4	73.7	Sensitivity Analysis		Velue*!	FVA	no from - For	TD.
- off JMS b/s (ie Tshipi)	Property Plant & Fourin	A\$m	0.0	0.0	0.0	0.0	Base Case		valuation 0.42	FY21 p	ro-froma EBI 138.3	ΙDΑ
Exploration and Devel.   A\$m   -0.9   -0.9   -0.9   0.0		rwiii										2.6 (-4
Other A\$m 3.1 0.0 0.0 0.0 0.0   Investment Activities A\$m 2.2 -0.9 0.0 0.0 0.0   Borrowings A\$m 0.0 0.0 0.0 0.0   Equity or 'tbc capital' A\$m -102.4 -51.1 0.0 0.0   Dividends Paid A\$m 0.0 -97.9 -127.3 -58.8   Financing Activities A\$m -102.4 -149.1 -127.3 -58.8   Financing Activities A\$m -102.4 -149.1 -127.3 -58.8   A\$Feb-21 0.0 0.0 0.0 0.0    Net Cashflow A\$m -9.3 -3.6 -18.0 14.9   Shares Unit 28 Feb 18a 28 Feb 19a 29 Feb 20f 28 Feb 21f Ordinary Shares - Weighted m 2173.2 1967.8 1959.0 1959.0   Cordinary Shares - Weighted m 2173.2 1967.8 1959.0 1959.0   Ratio Analysis Unit 28 Feb 18a 28 Feb 19a 29 Feb 20f 28 Feb 21f Cashflow Per Share A\$ cps nm		A\$m					Spot USD/AUD 0.68, USD/ZAR 14.4			fob Sth Africa		
Borrowings A\$m 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Equity or "tbc capital" A\$m -102.4 -51.1 0.0 0.0 Dividends Paid A\$m 0.0 -97.9 -127.3 -58.8 Financing Activities A\$m -102.4 -149.1 -127.3 -58.8 Financing Activities A\$m -102.4 -149.1 -127.3 -58.8 Pinancing Activities A\$m -102.4 -149.1 -127.3 -58.8 Pinancing Activities A\$m -9.3 -3.6 -18.0 14.9 Shares Unit 28 Feb 18a 28 Feb 19a 29 Feb 201 28 Feb 211 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0		A\$m	3.1	0.0	0.0	0.0	AUDUSD +/10%	0.34 / 0	.52 (-19.2% / 2	3.4%) 111.	8 / 170.6 (-19.	
Decreasing   A\$m   0.0	nvestment Activities	A\$m	2.2	-0.9	0.0	0.0	_				8 / 104.7 (24.3	
Equity or "tbc capital" A\$m -102.4 -51.1 0.0 0.0 0.0 Dividends Paid A\$m 0.0 -97.9 -127.3 -58.8 28-Feb-19 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.	Darrauda aa	A.C				0.0		0.51 / 0	.34 (20.8% / -2	0.8%) 167.	1 / 109.4 (20.9	% / -2
Dividends Paid   A\$m   0.0   -97.9   -127.3   -58.8   28-Feb-19   0.0   0.00									\$m	Ava price 0	6 ord	
Properties   A\$m   -102.4   -149.1   -127.3   -58.8   29-Feb-20   0.0   0.00											<u>o ora</u> 0%	
Net Cashflow A\$m											0%	
Shares         Unit         28 Feb 18a         28 Feb 19a         29 Feb 20f         28 Feb 21f         38 Feb 18a         28 Feb 18a         28 Feb 19a         29 Feb 20f         28 Feb 21f         49.9% Tshipi (pre-tax NAV at disc. rate of 10%)         38 Feb 21f         38 Feb 2	-						28-Feb-21				0%	
Ordinary Shares - End m 2064.5 1959.0 1959.0 1959.0 1959.0 Ordinary Shares - Weighted m 2173.2 1967.8 1959.0 1959.											0%	
Ordinary Shares - Weighted         m         2173.2         1967.8         1959.0         1959.0         Valuation           Diluted Shares - Weighted         m         2173.2         1967.8         1959.0         1959.0         1959.0         49.9% Tshipi (pre-tax NAV at disc. rate of 10%)           Ratio Analysis         Unit         28 Feb 18a         28 Feb 19a         29 Feb 20f         28 Feb 21f         7.4         1.5.6         3.8           Cashflow Per Share         A\$ cps         4.2         7.4         5.6         3.8         Marketing         Other Assets/Exploration           Earnings Per Share         A\$ cps         nm         nm         nm         nm         nm         nm         nm											0%	
Diluted Shares - Weighted m 2173.2 1967.8 1959.0 1959.0 49.9% Tshipi (pre-tax NAV at disc. rate of 10%)  Ratio Analysis Unit 28 Feb 18a 28 Feb 19a 29 Feb 20f 28 Feb 21f  Cashflow Per Share A\$ cps 4.2 7.4 5.6 3.8  Earnings Per Share A\$ cps nm									0.0	nm	0%	ı
Ratio Analysis         Unit         28 Feb 18a         28 Feb 19a         29 Feb 20f         28 Feb 21f         Tshipi Tax (NPV future liability)           Cashflow Per Share         A\$ cps         4.2         7.4         5.6         3.8         Marketing         Other Assets/Exploration           Earnings Per Share         A\$ cps         nm         nm         nm         nm         Forwards								ite of 10%)				-
Cashflow Per Share         A\$ cps         4.2         7.4         5.6         3.8         Marketing           Other Assets/Exploration           Earnings Per Share         A\$ cps         nm         nm         nm         nm         Forwards												
Other Assets/Exploration  Earnings Per Share A\$ cps nm nm nm nm Forwards												
Dividends Per Share ALID - 0.075 0.055 0.075 Corporate Overheads			nm									
· · · · · · · · · · · · · · · · · · ·	Dividends Per Share	AUD	-	0.075	0.055	0.0375	Corporate Overheads					
Franking 0% 0% 0% 0% Net Cash (Debt)	•	0/										
Net Debt / Net Debt + Equity         %         na         na         na         na         Withholding Tax           Interest Cover         X         na         na         na         Options & Other Equity												
Interest Cover A na na na na Options & Omer Equity  Total	INGIGGE GOVE	^	IId	па	IIa	na						

Fig. 2: Earnings	Change	es									
Tshipi (49.9%)	Unit	28 Feb 19		29 Feb 20			28 Feb 21			28 Feb 22	
		actual	Old	New	% chg	Old	New	% chg	Old	New	% chg
Production (100%)	Mtpa	3.4	3.1	3.2	2.6%	3.0	3.0	0.0%	3.0	3.0	0.0%
Received Price	US\$/dmtu	5.7	4.3	4.4	2.2%	4.5	4.5	0.0%	4.1	4.1	0.0%
AUD	US\$/A\$	0.72	0.68	0.68	0.0%	0.70	0.70	0.0%	0.70	0.70	0.0%
ZAR	Rand/US\$	14.2	14.6	14.6	0.0%	14.6	14.6	0.0%	14.6	14.6	0.0%
Tshipi Revenue (49.9%)	A\$m	497.9	356.4	373.6	4.8%	347.9	347.9	0.0%	323.6	323.6	0.0%
	ZARm	5079.4	3564.0	3736.4	4.8%	3555.6	3555.6	0.0%	3307.7	3307.7	0.0%
Tshipi Cash Costs (49.9%)	A\$m	-236.4	-206.3	-207.9	0.8%	-209.6	-209.6	0.0%	-206.5	-206.5	0.0%
	ZARm	-2411.8	-2063.5	-2079.5	0.8%	-2142.2	-2142.2	0.0%	-2110.5	-2110.5	0.0%
	ZAR/t	-1412.0	-1318.4	-1294.8	-1.8%	-1429.6	-1429.6	0.0%	-1408.4	-1408.4	0.0%
Tshipi EBITDA (49.9%)	A\$m	261.5	150.0	165.7	10.4%	138.3	138.3	0.0%	117.1	117.1	0.0%
- margin		52.5%	42%	44%	5.3%	40%	40%	0.0%	36%	36%	0.0%
Tshipi, 100%, EBITDA	A\$m	522.9	300.7	332.0	10.4%	277.1	277.1	0.0%	234.7	234.7	0.0%
Tshipi, 100%, Cash dist	A\$m	316.1	214.4	236.3	10.2%	163.7	163.7	0.0%	137.4	137.4	0.0%
% of EBITDA		60%	71%	71%	-0.2%	59%	59%	0.0%	59%	59%	0.0%
Tshipi, 100%, Cash dist	ZARm	3,224	2,144	2,363	10.2%	1,673	1,673	0.0%	1,405	1,405	0.0%
Tshipi, 100%, EBITDA	ZARm	5345.9	3007.0	3320.3	10.4%	2832.4	2832.4	0.0%	2399.1	2399.1	0.0%
Tshipi, 100%, EBITDA	US\$	376.9	205.8	227.2	10.4%	194.0	194.0	0.0%	164.3	164.3	0.0%
Tshipi NPAT (49.9%)	A\$m	189.5	103.0	114.3	10.9%	94.5	94.5	0.0%	79.3	79.3	0.0%
payout		83%	104%	103%	-0.6%	87%	87%	0.0%	87%	87%	0.0%
DPS		0.075	0.05	0.055	10.0%	0.0375	0.0375	0.0%	0.030	0.030	0.0%

Source: Hartleys Estimates

Fig. 3: Quarterly Ts	hipi earnings						
		UNIT	Q3 FY2020	Q2 FY2020	Q1 FY2020	YTD FY2020	Q3 FY201
	Mined volume	bcm	3,360,482	2,973,867	2,715,849	9,050,198	2,872,95
	Production	Tonnes	764,226	890,995	880,724	2,535,945	859,55
	Sales	Tonnes	867,502	892,019	837,531	2,597,052	789,9
Includes shipping to China 🛶	Average CIF price achieved (high grade lumpy)	CIF, USD/dmtu	4.49	5.52	6.01	5.09	6.4
Excludes shipping to China, and  includes royalties	Average cost of production	FOB, ZAR/dmtu	31.69	32.30	30.47	31.51	28.
moldaes royalities	Average exchange rate	USD/ZAR <sup>1</sup>	14.84	14.58	14.30	14.57	14.
	Average exchange rate	AUD/ZAR <sup>1</sup>	10.11	10.06	10.07	10.08	10.
Excludes shipping to China	Sales revenue	AUD million <sup>2</sup>	142.5	185.0	199.8	527.1	183
Excludes royalties -	Earnings before interest, tax and depreciation ("EBITDA")	AUD million <sup>2</sup>	51.9	101.5	132.1	285.3	117
	Net profit after tax	AUD million <sup>2</sup>	33.8	62.5	87.0	183.3	7(
	Net cash from operating activities	AUD million <sup>2</sup>	39.3	86.3	92.3	217.8	8
udes cash on JMS balance sheet →	Cash at bank	AUD million 2	98.7	114.0	143.0	98.7	15

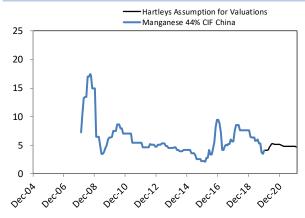
Source: JMS, Hartleys Research

Fig. 4: Key assumptions and risks for valuation

Assumption	Risk of not realising assumption	Downside risk to valuation if assumption is incorrect	Comment
Mine life	Low	High	We assume a long mine life. The mining right expires in 2040 but we assume it is extended.
Discount rate	Moderate	Upside	We assume a discount rate of 10%, real.
FX	Moderate	Meaningful	We assume that the Rand appreciates modestly in near term, and then depreciates again.
Selling prices rise from current prices	Moderate	Most significant	We assume manganese selling prices rebound but remain well below recent peak.
Project interest	Low	Modest	We assume JMS retains its 49.9% interest in Tshipi.
Conclusion	We believe our assu	,	nese selling prices are the most important for our uation.

Source: Hartleys

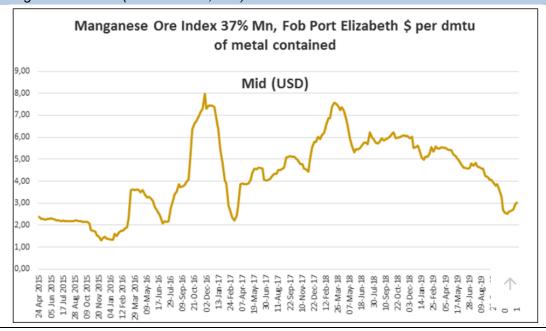
Fig. 5: Manganese Price Assumptions





Source: Asian Metal, Hartleys estimates

Fig. 6: Manganese Price (37% DMTU, fob)



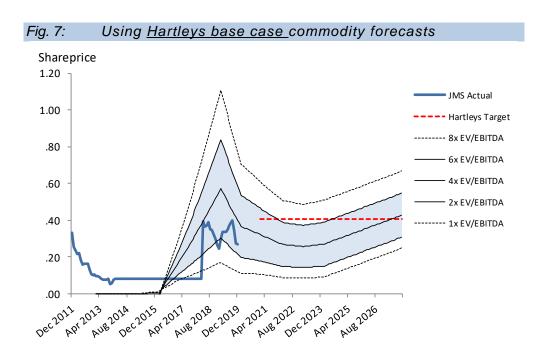
Source: JMS

# PRICE TARGET

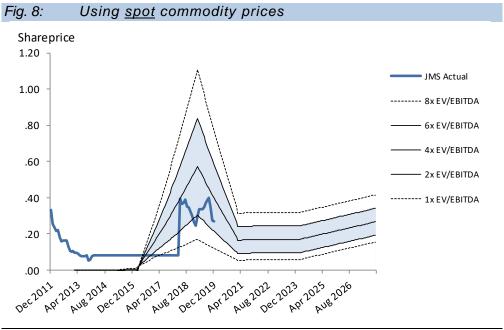
We have a twelve month price target of 40cps (unchanged from previous).

Price Target Methodology	Weighting	Spot	12 mth out
NPV base case valuation	70%	\$0.40	\$0.38
NPV spot valuation	8%	\$0.28	\$0.26
4x EV/EBITDA	5%	\$0.33	\$0.28
10x EV/EBITDA	5%	\$0.77	\$0.65
Dividend yield 6.0% base case	10%	\$0.50	\$0.63
Dividend yield 6.0% spot prices	2%	\$0.29	\$0.29
Risk weighted composite		\$0.41	
12 Months Price Target		\$0.40	
Shareprice - Last		\$0.2700	
12 mth total return		61%	

Source: Hartleys Research Estimates



Source: Hartleys Estimates, IRESS



Source: Hartleys Estimates, IRESS

# HARTLEYS CORPORATE DIRECTORY

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# **Registered Office**

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Note: personal email addresses of company employees are structured in the following manner: firstname.lastname@hartleys.com.au

# **Hartleys Recommendation Categories**

Buy Share price appreciation anticipated.

Share price appreciation anticipated but the risk/reward is Accumulate

not as attractive as a "Buy". Alternatively, for the share price to rise it may be contingent on the outcome of an uncertain or distant event. Analyst will often indicate a

price level at which it may become a "Buy".

Neutral Take no action. Upside & downside risk/reward is evenly

Reduce / It is anticipated to be unlikely that there will be gains over Take profits the investment time horizon but there is a possibility of

some price weakness over that period.

Sell Significant price depreciation anticipated.

No Rating No recommendation.

Speculative Share price could be volatile. While it is anticipated that, Buy

on a risk/reward basis, an investment is attractive, there is at least one identifiable risk that has a meaningful possibility of occurring, which, if it did occur, could lead to significant share price reduction. Consequently, the

investment is considered high risk.

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